## pittsburgh regional alliance

An Affiliate of the Allegheny Conference on Community Development

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BeamOne LLC to Invest \$9M in Ebeam Sterilization Center in Butler County

New Facility Supports a Strong Regional Medical Device Manufacturing Sector; Encourages Attraction

of New Companies

(PITTSBURGH – November 30, 2009) - California-based BeamOne is coming to Victory Road Business Park, Clinton Township, Butler County, investing \$9M in a new electron beam medical device sterilization service center and creating 20 new jobs. Ground will be broken for the facility before year's end, and the center is expected to be operational in late 2010. Pittsburgh will be joining BeamOne's other successful locations in California, Colorado, Ohio and Costa Rica.

"Breaking ground for a fifth facility in the Pittsburgh region in less than a year since we opened our Costa Rica service center in January underscores that electron beam is the sterilization modality leader of the future," said Glenn Thibault, president and CEO of BeamOne. "The addition of a service center in the Pittsburgh region is also one more example of BeamOne's tactical growth and expansion."

"This win is strategic not only for BeamOne, but for the region. It supports an already strong medical device manufacturing sector by bringing required sterilization of their products closer to home. It will eliminate the need to ship products manufactured here out of state for sterilization," said Dennis Yablonsky, CEO of the Allegheny Conference on Community Development and its affiliates, including the Pittsburgh Regional Alliance (PRA).

"We're thrilled to welcome BeamOne to the Pittsburgh region because its presence bodes wells for the region's competitiveness. This win gives the PRA an edge for marketing the region to medical device manufacturers who will want to locate or grow their operations where there is an established sector and cost-saving efficiencies, such as close-to-home sterilization.

"The partners who saw value for the region in this opportunity and who collaborated to attract BeamOne here are to be commended—the Community Development Corporation of Butler County; the Pennsylvania Department of Community and Economic Development, including the Governor's Action Team; MEDRAD; Massaro; CB Richard Ellis; and FirstEnergy, which works with the PRA to market the region's strengths at key international medical device manufacturing trade shows," said Yablonsky.

BeamOne's technological ability to efficiently process virtually any shipment size, as well as to accommodate both large and small product configurations, provides processing flexibility and faster time to market. The center to be built in Butler County will provide sterilization services for medical device, pharmaceutical and labware manufacturers as well as tissue processors – further strengthening the region's position as one of the 25 largest metro areas in the biosciences.





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"The selection of the Pittsburgh region as the location for the fifth BeamOne medical device sterilization facility further enriches the region's life sciences sector," said John W. Manzetti, president and CEO of the Pittsburgh Life Sciences Greenhouse, the organization providing capital investments and customized company formation and business growth programs to regional life sciences enterprises. "The addition of this facility and the expertise it will bring to southwestern Pennsylvania are important for our economic growth. They will help to accelerate and sustain biomedical innovations coming out of the Pittsburgh region."

"We will definitely benefit from BeamOne's decision to operate a facility here," said John Friel, president and CEO of MEDRAD, a worldwide manufacturer and distributor of high-tech medical devices with headquarters and facilities in the Pittsburgh region. "Lower operating costs, faster delivery of our products and improved service to customers make BeamOne a win for MEDRAD and a win for the region."

According to BeamOne officials, the build plan for the new facility includes the opportunity to add a second electron beam system, which would double the service center's capacity to meet customer demand. Learn more about BeamOne at <a href="https://www.beam-one.com">www.beam-one.com</a>.

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**The Pittsburgh Regional Alliance**, an affiliate of the Allegheny Conference on Community Development, markets the benefits of conducting business in southwestern Pennsylvania to companies all over the world that are growing, relocating or expanding. For more information, visit <a href="www.pittsburghregion.org">www.pittsburghregion.org</a>. More information about opportunities in Pittsburgh's energy economy is available <a href="here">here</a>.

**The Allegheny Conference on Community Development and Affiliates** – the Greater Pittsburgh Chamber of Commerce, the Pennsylvania Economy League of Southwestern Pennsylvania and the Pittsburgh Regional Alliance – work in collaboration with public and private sector partners to stimulate economic growth and improve the quality of life in southwestern Pennsylvania. For more information, visit <a href="https://www.alleghenyconference.org">www.alleghenyconference.org</a>.

