

PRA's Patricia Horvatich Honored with IAMC's Mary Jo Hanover Award

(PITTSBURGH - April 12, 2017) — The Industrial Asset Management Council (IAMC) has presented its annual Mary Jo Hanover Award to Pittsburgh Regional Alliance Vice President of Business Investment Patricia Horvatich. The award memorializes the late Mary Jo Hanover, a trailblazing economic development professional and a steadfast ambassador for IAMC.

IAMC is the leading trade association for corporate real estate executives who focus on the needs of an industrial portfolio, and its membership is worldwide.

Criteria for the award include:

- Being a stalwart ambassador for IAMC
- Upholding the highest standards of ethics and integrity in the profession
- Giving back to the industry
- Working to make this world a better place
- Serving as a mentor within the profession

"It's an incredible honor to receive the Mary Jo Hanover award," said Horvatich. "Mary Jo's passion for IAMC and for the economic development profession remains unmatched. I'm truly humbled to join the distinguished group of previous winners."

"Patty is a goodwill ambassador and advocate – for business, the Pittsburgh region and IAMC," said IAMC Executive Director J. Tate Godfrey, CEcD. "Her reputation and character are beyond reproach, and she enjoys the respect and admiration of her peers. We are proud to have Patty as an IAMC member and were delighted to present her with this prestigious award."

"The PRA, in its work to attract business investment to our region, shares common ground with IAMC in espousing that "relationships come first, and business follows," said PRA President David Ruppensberger. "Patty is laser-focused on delivering all of the professional services that our organization has at its disposal to help corporates considering locating or expanding their presence – particularly with industrial facilities – in southwestern Pennsylvania. She does this with the kind of hospitality and personality that recognize that at the heart of every business deal are people – not just investment dollars or bricks and mortar – who are casting their votes of confidence in the region by investing here. That's the kind of customer service that sets a standard for the PRA."

In her role at the PRA, Horvatich identifies specific client requirements and forms teams of economic development professionals, real estate brokers and others to advance projects. One of her recent signature projects was Shell Pennsylvania Chemicals' world-scale, multi-billion dollar petrochemical complex being constructed in Potter Township (Beaver County). Since 2011, she was a conduit between regional interests and Shell relative to a final investment decision by the company, announced in June 2016.

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